

**RFP FOR AMBULANCES**  
***SURVEY RESULTS***  
*August 29, 2003*

*The following questions were sent to all 32 local EMS agencies in California by Mountain-Valley EMS. There were nine (9) responses.*

<b>LEMSA</b>	<b>Have you charged a fee for RFP application?</b>	<b>If so, how much?</b>	<b>Have you used a consultant for this process?</b>	<b>What was your total cost of this project?</b>	<b>How was this cost paid for?</b>
Alameda County	No		Led by County GSA	Don't know. Would have to do an analysis of staff time involved.	
Contra Costa County	No		Done in-house. Will use a consultant for the next RFP as it is being conducted in conjunction with system redesign.		
Los Angeles County	No, but yes. There is a fee but it is refundable and always refundable unless the applicant falsifies the application - it does not fund the process.		No	In house - unknown	DHS - the County
Merced County	Yes	\$7,500	Yes	\$94,500	Successful bidder was required to pay the residual after subtracting the amounts received for the applications - in our case there were two (\$15,000).
Monterey County	Yes	\$5,000	Yes	\$160,000	Special Tax
	<b>Have you charged a fee</b>		<b>Have you used a</b>	<b>What was your total</b>	<b>How was this cost paid</b>

<b>LEMSA</b>	<b>for RFP application?</b>	<b>If so, how much?</b>	<b>consultant for this process?</b>	<b>cost of this project?</b>	<b>for?</b>
Napa County	Yes.	\$50 non-refundable for requesting copy of RFP. \$2,000 non-refundable application fee submitted with letter of intent.	Yes	\$125/hr to a maximum of \$40,000.	EMS Trust Fund
San Mateo County	No		No	Absorbed cost in budget. Staff developed RFP and conducted process.	EMS budget
Santa Clara County	Yes	\$100 for each copy of the RFP & \$100,000 deposit with proposal. This amount was returned after full execution of the contract.	Yes, an EMS consultant and lawyers.	Approximately \$100,000 + the salary of the administrator	County General Fund (EMS budget).
Santa Cruz County	No. We required a \$40,000 proposal bond with the proposal.		Yes	Budgeted \$200,000 with anticipated two-year-time line. Spent about \$155,000 so far, over three fiscal years.	County General Fund